

Member Benefit Review



PENNSYLVANIA
BUILDERS
ASSOCIATION®



About Your “3-in-1” Membership

When you join your local homebuilders association, you automatically become a member of the Pennsylvania Builders Association (PBA) and the National Association of Home Builders (NAHB).

Each level features benefits that members can – and should – take advantage of to benefit their business.



Advocacy & Legislative Efforts

PBA believes that strong legislative initiatives and lobbying are needed for ultimate government affairs successes. Because of this, many of our efforts are directed at advocating for builders and consumers on the Hill, promoting grassroots initiatives, fighting harmful regulations, and promoting beneficial legislation.

PBA represents the home building industry at the state level, and often works with individual locals at the municipal level. The National Association of Home Builders (NAHB) represents our industry at the federal level.

CONTACT:

**Sarah Miller
Director of Legislative
& Regulatory Affairs**

**Jill Pento
Director of
Governmental Affairs**

Health Insurance

PBA members have access to fully insured group and individual health insurance, dental and vision benefits, life insurance, AD&D and disability through the Pennsylvania Builders Insurance Program and our partner **My Benefit Advisor**. Members also enjoy dedicated service with a hotline for premium member service.

MY BENEFIT
ADVISOR



Available to ALL Members

CONTACT:

Jessica Galardini

724-698-1354

jessica.galardini@mybenefitadvisor.com

Workers' Compensation

The **PBA Workers' Compensation Program** is an “alternative market program” established by the Pennsylvania Builders Association in 1999 to help members by leveraging their group buying power to save on workers compensation costs. Since inception, the program administered by McConkey & Co., the program has grown to over 600 accounts with an excess of \$8 million in premium volume.



Available to ALL Members*

CONTACT:
Ryan Dixon
717-505-3179
info@pbaworkcomp.com

Member Rebate Program

PBA Builder and Remodeler members are eligible for a variety of discounts and manufacturer rebates. Through the **Member Rebate Program**, builders can receive discounts from more than 50 manufacturers such as Lutron, Delta, Velux, Carrier, and more.

- Processed Quarterly.
- No Receipts Needed.
- Claim Online.

Average rebate per builder/remodeler in 2018 was \$1,366.10



Available to Builder and Remodeler Members

CONTACT:
Rich Robinson
866-849-8400
info@hbarebates.com






Manufacturer/Service Rebates

Through agreements with more than 20 national companies, **NAHB Advantage** offers exclusive discounts on a variety of products and services that can benefit your business, employees, and family.

Programs can be used by Affiliate, Associate, and Builders Members unless otherwise noted (see charts).



CONTACT:
Samantha Powell
202-266-8430
spowell@nahb.org

COMPANY	SAVINGS	PRODUCTS	INFO
	GM Save \$500 on most retail vehicles Save \$500 - \$1000 per vehicle for fleet customers Stackable with most National Retail and Fleet offers NAHB Member and Household Family Eligible	Chevrolet, Buick, GMC	nahb.org/gm
	FCA \$500 Cash Allowance per eligible vehicle Stackable with most National and Local offers NAHB Members, Employees, and Household Family Eligible	Chrysler, Dodge, Jeep®, Ram, and FIAT®	nahb.org/fca
	NISSAN / INFINITI Save between \$3,250 - \$10,500 per vehicle Must be purchased in member's company name NOT stackable with most National Offers Member's Company Eligible	Nissan, Infiniti	nahb.org/nissan
	BF GOODRICH Save \$100 on set of 4 All Terrain T/A KO2 Tires 24 Hour Worksite Assistance	Tires	bfgoodri.ch/2GToVDu
	GEICO Exclusive member rates on Auto and Home Insurance	Insurance	geico.com/disc/nahb 800-368-2734

GM – Only available to the individual member of record and their household family member.

FCA – Available for the individual member of record, their household family member and the regional employees of the member of record.

Nissan/Infiniti – Only available to the individual member of record and has to be registered in the name of the company.

AUTO RENTAL











FEBRUARY 2020

	COMPANY	SAVINGS	PRODUCTS	INFO
	AVIS	Up to 25% off base rates and FREE Preferred Service Membership	Car Rentals	avis.com/nahb 800-331-1212 AWD #G572900
	BUDGET	Up to 25% off base rates and FREE Fastbreak status	Car Rentals	budget.com/nahb 800-283-4387 BCD #Z536900
	HERTZ	Up to 20% off base rates and FREE Gold membership	Car Rentals	hertz.com/nahb 800-654-2200 CDP#51046

BUILDING MATERIALS

	COMPANY	SAVINGS	PRODUCTS	INFO
	LOWE'S	Extra 2% off Lowe's Account Receivable or Business Account FREE Delivery of \$500 Plus Orders 5% off at store using LAR or LBA	Building Materials	lowesforpros.com/nahb 877-435-2440





Lowe's – Only available to the individual member of record.

COMPANY		SAVINGS	PRODUCTS	INFO
	TSYS	Save up to 16% on payment solutions.	Web/Mobile tools, credit card and e-check processing	tsysassociation.com/nahb 800-613-0148
	DELL	Up to 40% off Dell computers, servers, electronics and accessories	Computers and Hardware	dell.com/nahb 1-800-757-8442
	OFFICE DEPOT	Up to 75% off in-store or online. Free Shipping over \$50	Office Supplies	officediscounts.org/nahb 855-337-6811 x2897
	HOUZZ	10% off Trade Program purchases, 5% off Pro+ Local Marketing Advertising (new), Free access to concierge service, free business websites.	Marketing Solutions, Building Products	houzz.com/nahbmembers
	CONSTRUCTIONJOBS.COM	20% discounts on standard rates	Job Postings	nahb.org/careers 828-251-1344
	2-10 HOME BUYERS WARRANTY	Save 10% on full suite of products and services	Home Warranty	2-10.com/nahb 855.280.1328
	UPS SHIPPING	Flat-Rate Pricing. 45% discount for next day shipping, 25% for ground commercial/residential.	Business Shipping	1800member.com/nahb 1-800-MEMBERS
	YRC FREIGHT	At least 75% off Less Than Truckload (LTL) shipping over 150lbs	Freight Shipping	1800member.com/nahb 1-800-MEMBERS
	KABBAGE	\$200 gift card when you qualify for a business line of credit up to \$250,000	Small Business Loans	kabbage.com/nahb
	AMAZON BUSINESS	Additional business savings when you open an Amazon Business account	General Business, Building Products	amazon.com/nahb

Houzz – Member of record for badge creation.

SHOPPING AND ENTERTAINMENT

FEBRUARY 2020

	COMPANY	SAVINGS	PRODUCTS	INFO
	TICKET MONSTER	Up to 50% off	Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards	memberdeals.com/nahb/?login=1 (877) 579-1201
	SAM'S CLUB	One-Year Membership for \$24.88	Bulk Discount Retail	bit.ly/nahbsams (877) 579-1201
	OMAHA STEAKS	Save 10% on top of any online specials	Steaks, Seafood, Sides	osincentives.com/promo/nahb
	FTD FLOWERS	20% off floral arrangements and gifts	Flowers and Gifts	ftd.com/nahb 800-SEND-FTD code 17421

NAHB ASSOCIATION DISCOUNTS

	COMPANY	SAVINGS	PRODUCTS	INFO
	INTERNATIONAL BUILDERS' SHOW®	Up to \$200 off Show Registration Up to \$2.75 Per Sq Ft off Exhibit Space	Tradeshow	buildersshow.com
	NAHB CONTRACTS	Up to 30% off contract rates	Legal	nahb.org/nahbcontracts
	HOUSINGECONOMICS	\$100 off annual subscription	Economic and Housing Data	housingeconomics.com
	BUILDERBOOKS	10% off books. Up to 45% off research	Books	builderbooks.com
	ONLINE EDUCATION	Up to 30% off webinars; Up to 50% off online courses	Education	nahb.org/education

Manufacturer/Service Rebates

PBA has an agreement with the **National Purchasing Partners** for discounts on services to help members run their businesses more efficiently. Among the participating companies are Staples, Pitney Bowes, Verizon, and American Express.

Programs can be used by Affiliate, Associate, and Builders Members.

Visit www.mynpp.com/association/Pennsylvania-ba/ for a full list of companies and the specific offers from each.



Education & Training

PBA has partnered with the **NAHB** and the **PHRC** as well as other groups to offer educational and training opportunities through webinars and on-site presentations. In addition, PHRC offers speakers to local associations so members can connect with experts on a variety of topics.



Warranties

Centricity offers a variety of products designed for builders including the classic home warranty programs offering peace of mind for builders and homeowners. Other products include a residential energy guarantee. Builder members who take advantage of Centricity's competitively priced warranty program will receive a 5% loyalty bonus, and through their participation, will also be supporting their local and state associations.



PA One Call

PBA members have their annual **PA One Call** \$125 fee covered through their membership.

DO NOT PAY YOUR INVOICE.

Forward a copy to your local association and it will be taken care of for you.



Small Business Growth Partners

Members are eligible for a **FREE Business Diagnostic & Plan of Action** from **Small Business Growth Partners**.

SBGP analyzes marketing, sales, finance tracking, communication and hiring practices and provides members with personalized and step-by-step 12-month plan of action.

The value of this service is \$2,200.

PBA Member cost - \$0.



Additional Savings

Members are also eligible for additional savings through a number of programs and vendors.

PSECU – Free credit union membership.



Constant Contact – E-mail marketing discount.



Snazzy Traveler – Travel discounts available.



Sample Contracts

PBA provides members with sample forms, contracts, clauses, and attachments for general informational purposes.

- **Sample Model Building Contract for New Home Builders**
- **Sample Model Contract Guide**
- **Sample Model Independent Contractor Agreement Clauses**
- **Home Improvement Contractor (HIC) Short Form Contract**
- **And more...**



Make the Most of Your Membership

Questions?

**CONTACT:
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& Member Services
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